

**PATTERN'S BOARD OF DIRECTORS EXAMINED SOME PRELIMINARY  
CONSOLIDATED FIGURES FOR THE FINANCIAL YEAR 2023**

**PATTERN GROUP'S EXCELLENT PERFORMANCE CONTINUES WITH REVENUES UP  
33.14% VS. 2022 ALSO THANKS TO SUCCESSFUL M&A TRANSACTIONS CARRIED  
OUT DURING THE YEAR**

**INCREASED INVESTMENTS FOR M&A  
AND FOR THE CONSTRUCTION OF THE NEW HEADQUARTER IN TURIN**

**NFP SIGNIFICANTLY IMPROVED THANKS TO CASH FLOW GENERATED BY  
OPERATIONS AND PROCEEDS FROM THE SALE OF THE TURIN PLANT BUSINESS  
UNIT**

**FRANCA DI CARLO CO-OPTED AS NEW DIRECTOR**

Turin, 8 February 2024 – The Board of Directors of **Pattern S.p.A (EGM:PTR)**, an Italian company set up in 2000 by **Francesco Martorella and Fulvio Botto**, one of the leading players in the **engineering, development, prototyping and production** of clothing lines for the world's most prestigious high-end brands, in the luxury fashion show segment and in men's and women's first lines, reviewed some unaudited preliminary consolidated figures for the financial year 2023, as shown below:

- **Sales revenue: € 145.4 million** (€ 109.2 million in 2022) + 33.14%
- **Investments: € 19.4 million** (€ 16.4 million in 2022)
- **NFP positive (cash) by € 0.6 million** (negative (debt) by € 13.8 million in 2022)

**Luca Sburlati and Fulvio Botto CEO and Chairman of Pattern** respectively commented: *"2023 exceeded expectations even with respect to the market. These results were achieved thanks to a strong attitude of all our companies to **work with customers** starting from product development, as well as, ongoing technological innovation in the prototyping and industrial phase. Our task is to keep following these principles in the coming years in a rapidly changing market".*

The Pattern Group continued to grow, with **sales revenue standing at € 145.4 million, up 33.14%** from € 109.2 million at the end of 2022.

The significant increase in 2023 is a combination of organic growth and the contribution deriving from acquisitions or increases in shareholdings concluded during 2023: **100% of Nuova Nicol S.r.l.; an additional 40% of the share capital of Petri & Lombardi S.r.l.; an additional 30% of Dyloan Bond Factory S.r.l.** (consolidated in 2022 for the months of November and December only); **and an additional 30% of RGB S.r.l.** (consolidated in 2022 for the second half of the year only), which more than offset the sale of the business unit of the Turin plant for the prototyping and production of Burberry brand products, which took place in October.

**Investments** at 31 December 2023 amounted to **€ 19.4 million, up 18.3%** from € 16.4 million at 31 December 2022, as a result of the acquisitions or increase in equity investments performed in 2023. In

addition, tangible investments include the purchase of land for the new Turin headquarters and the extension of the building housing Zanni's headquarters.

The **net financial position** turned **positive (cash) to the tune of € 0.6 million** as of 31 December 2023, a marked improvement both over the negative € 13.8 million as of 31 December 2022 and the negative € 15.4 million as of 30 June 2023; this was the result of both the positive impact of the cash flow generated by the Group's operations and the proceeds from the sale of the Turin business unit dedicated to Burberry, net of the dividend distributed.

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Following the resignation of Director Innocenzo Tamborrini (see Press Release of 10 January 2024), the Board of Directors also resolved to appoint by co-optation **Mrs. Franca Di Carlo** as **Director**, pursuant to Article 2386, paragraph 1 of the Italian Civil Code; she will remain in office until the next Shareholders' Meeting.

Franca di Carlo's resumé is available on the Pattern website <https://www.patterngroup.it/it/investors/governance/corporate-bodies>.

Notice is hereby given that as of today, Mrs. Di Carlo neither directly nor indirectly owns shares in Pattern.

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#### **About Pattern Group:**

Pattern Spa is a leading company in the prototyping, engineering and production of high-end fashion show garments for the most prestigious international luxury fashion brands. The company, founded in 2000 by Franco Martorella and Fulvio Botto, was joined in 2012 by CEO Luca Sburlati and began a structured growth process in 2017, which ended in 2022 with the creation of the **Italian Hub of Luxury Fashion Engineering and Production**. Following the listing on the Euronext Growth Milan market of Borsa Italiana in 2019, Pattern continued its strong growth by external lines with the acquisition of 10 companies, each leader in Prototyping and Production in the luxury fashion industry. The Pattern Group is now present with **12 companies** (13 offices) in **7 Italian regions** and is positioned in the **main luxury product categories** (men's and women's lines, clothing and accessories, woven fabrics, knitwear and leather goods) starting from the **Research and Engineering phase through to Production**. Pattern Spa is also the first Italian company in the sector to have obtained the **SAB000/Social Accountability Certification** in 2013 and an **ESG Rating** from 2019, confirming the company's strategic choice to invest in sustainability, technology and human resources.

<https://www.patterngroup.it/>

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