

## PATTERN'S BOARD OF DIRECTORS EXAMINES PRELIMINARY CONSOLIDATED NUMBERS FOR FISCAL YEAR 2020

# IN A YEAR MARKED BY THE COVID-19 PANDEMIC GOOD SALES REVENUE PERFORMANCE GROWING INVESTMENTS AND POSITIVE NET FINANCIAL POSITION

Turin, 16 February 2021– The Board of Directors of **Pattern S.p.A (AIM:PTR)**, an Italian company founded in 2000 by Francesco Martorella and Fulvio Botto, featuring among the leading players **in the pattern-making engineering, development, prototyping and production** of fashion lines for some of the most prestigious brands, exclusively top luxury segment, has examined some preliminary consolidated figures for fiscal year 2020 – not yet audited – as follows:

- Sales Revenues: € 52.6 million (€ 55.6 million in 2019)
- Investments: € 5.1 million (€ 2.1 million in 2019)
- NFP positive for € 8.8 million (€ 12.4 million in 2019)

**Luca Sburlati**, CEO of Pattern, together with **Francesco Martorella and Fulvio Botto**, founders and majority shareholders, commented: "We have responded to the pandemic by devising a **long-term strategic vision** and **believing in the Group**. It is indeed thanks to the union of Pattern and S.M.T. that we have been able to deliver positive consolidated results despite the earthquake that has shaken the industry. This is an opportunity that will enable us to **continue to invest in the group's soundness**, while remaining faithful to our core values - **sustainability**, **people and technology** - and in consolidating the **Italian Hub of Luxury Fashion Engineering**."

In a year featuring the profound uncertainty caused by the global health crisis, with significant negative repercussions on the fashion sector, Pattern therefore confirms the **validity of its growth strategy** with sales revenues of € 52.6 million.

Investments at 31 December 2020 amounted to € 5.1 million, up from € 2.1 million at 31 December 2019, a figure arising from the completion of the acquisition of 51% in S.M.T. finalised in March 2020.

The **net financial position was positive at € 8.8 million** at 31 December 2020, compared to positive € 12.4 million at 31 December 2019. This is a material improvement compared to the NFP at 30 June 2020, which stood at € 4.0 million.

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### About Pattern Group:

Pattern Spa is a leading company in engineering, pattern-making and production of runways' collections of the most prestigious fashion luxury brands and, since 2014, is the owner of the outerwear brand ESEMPLARE.

The company, **founded in 2000 by Franco Martorella and Fulvio Botto**, began in 2017 a structured and integrated growing process thanks, first, to the acquisition of Roscini Atelier Srl, leader in the pattern-making and production of the women's lines, and then in 2019 to the merger in the group of Società Manifattura Tessile (S.M.T.), historical company specialized into prototype and production of luxury knitwear.

Pattern Spa listed on the AIM segment of Borsa Italiana on 2019 and was the first Italian company in its sector to have obtained in 2013 the SA8000/Social Accountability Certification and the first Italian signatory in 2019 of the United Nations' Fashion Climate Action Charter confirming the company's strategic choice to **invest in sustainability, technology and human resources.** 

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